
AUTHORIZED USER PRICE LIST

The following pricing is applicable to authorized users to purchase web portal development, installation, data migration, and web portal redesign services utilizing Sitecore Content Management Products and Support.

Authorized users purchasing through this contract vehicle should work with the Supplier to determine the specific project scope, to be formalized in a Statement of Work (see Exhibit J).

Sitecore pricing is a base price list. Authorized users are encouraged to negotiate with the Supplier to receive the best available rate for the specific Statement of Work.

Labor Rates	Unit Cost	Unit of Measure (each/month/annual, etc)
Program Manager	\$200	hour
Project Manager	\$150	hour
Architect	\$150	hour
Developer (Web Development)	\$115	hour
Developer (Content Migration)	\$120	hour
Business Systems Analyst	\$135	hour
Sr. User Experience Analyst	\$145	hour
Test Lead	\$125	hour
Tester	\$100	hour
Jr. Analyst	\$80	Hour
Graphic Designer	\$175	Hour
MS Dynamic XRM Consultant	\$150	Hour
User Experience Analyst	\$115	Hour
Copy Writer	\$150	Hour

Sitecore Pricing

Product	Description	Cost	Requirements
Enterprise Edition CEP	Customer Engagement Platform (CEP), per instance Sitecore Customer Engagement Platform includes the Content Management System and the Digital Marketing System. The CMS and DMS may also be purchased separately.	\$ 120,000.00	

Enterprise Edition CMS only	Sitecore CMS (Content Management System) contains the following: Web and Mobile Content Manager; Data and Content Integration Services; Experience Editor; Device and Language Management; Dynamic Presentation Rendering Engine, Rules-based Personalization and Preview; Webforms for Marketers; E-commerce Services; Sharepoint Connected and Content Applications		
	<ul style="list-style-type: none"> • 1 CEP Management Server Instance • 1 Development Server Instance + 1 Standby Server Instance • 10 Concurrent Users 	\$ 85,000.00	
Enterprise Edition DMS only	Sitecore DMS (Digital Marketing System) contains the following: Email, Mobile & TV, Web and Social Engagement Management; Engagement Automation; Test & Optimize; Campaign Management; Adaptive Segmentations; CRM Connected; Social Networking Connected; Universal Customer Profiler and Engagement Analytics		
	<ul style="list-style-type: none"> • 1 DMS Server Instance collocated with CMS Server Instance 	\$ 60,000.00	requires Enterprise Edition CMS
Additional Server Instance Pricing	Description	Cost	Requirements
Additional CEP Management Server Instance	License for Additional CEP Management Server Instance for use in a clustered authoring deployment with Enterprise Edition CEP Server	\$ 12,000.00	requires Enterprise Edition CEP
Additional CMS Management Server Instance	License for Additional CMS Management Server Instance for use in a clustered authoring deployment with Enterprise Edition CEP Server	\$ 85,000.00	requires Enterprise Edition CMS
CEP or CMS Web Delivery Server Instance	License for non-management server in either Sitecore Enterprise Edition CEP or CMS environments. Examples would be for Web, Mobile, Email or Automation servers.	\$ 40,000.00	
CEP or CMS Web Delivery Server Instance	License for each web delivery server instance	\$ 40,000.00	

Upgrade of Web Delivery Server Instance from CMS to CEP Delivery Server instance	The cost to upgrade a CMS Delivery Server Instance to a CEP Delivery Server Instance	\$ 20,000.00
--	--	--------------

Concurrent User Pricing	Description	Cost	Requirements
Individual license	Price per additional concurrent user license in the management Server Instance	\$ 2,500.00	
10 users	10-concurrent user bundle	\$ 22,000.00	
30 users	30-concurrent user bundle	\$ 60,000.00	
50 users	50-concurrent user bundle	\$ 85,000.00	
100 users	100 - concurrent user bundle	\$ 135,000.00	
Unlimited users	Unlimited concurrent user bundle	\$ 175,000.00	

Separately License Modules	Description	Cost	Requirements
Professional Shared Source S \$4,500 3,000			
Insite Commerce for Sitecore First server instance 35,000			
Price per additional server instance 17,000	Support for all Support Enabled modules	\$ 4,500.00	
dtSearch Module (per server instance)	License per server instance	\$ 3,000.00	
Insite Commerce for Sitecore - First Server	License for the first server, all instances of Sitecore in management and delivery must be licensed	\$ 35,000.00	
Insite Commerce for Sitecore - Additional Server	License for the additional server instances	\$ 17,000.00	